

Market Brief on Zambia

Location



Republic of Zambia lies in a central position in southern Africa. It is a landlocked country between Angola in the west, Namibia, Botswana and Zimbabwe in the south, Mozambique, Malawi and Tanzania in the east, and the Democratic Republic of Congo in the north.

Cities and Population

City	Population
Lusaka	1,267,440
Kitwe	400,914
Ndola	394,518
Kabwe	188,979
Chingola	148,564
Mufulira	120,500
Luanshya	113,365
Livingstone	109,203

Facts and Figures



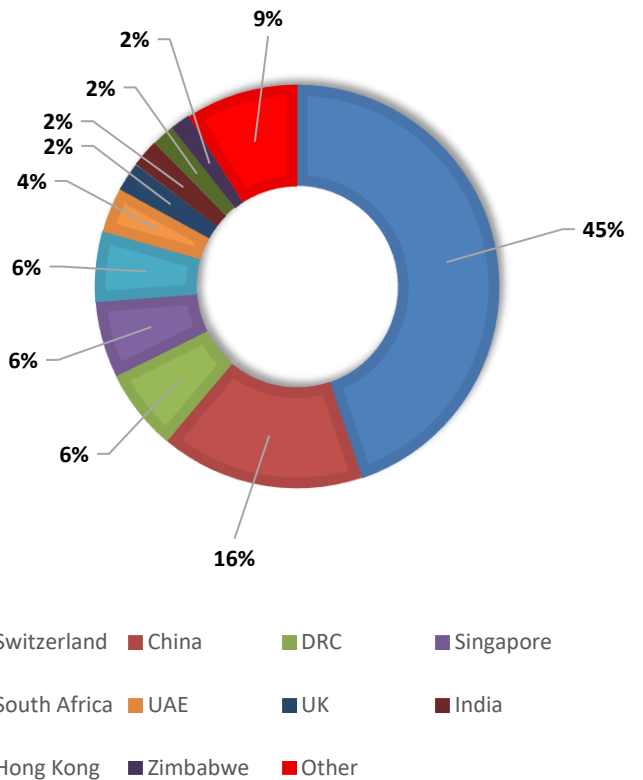
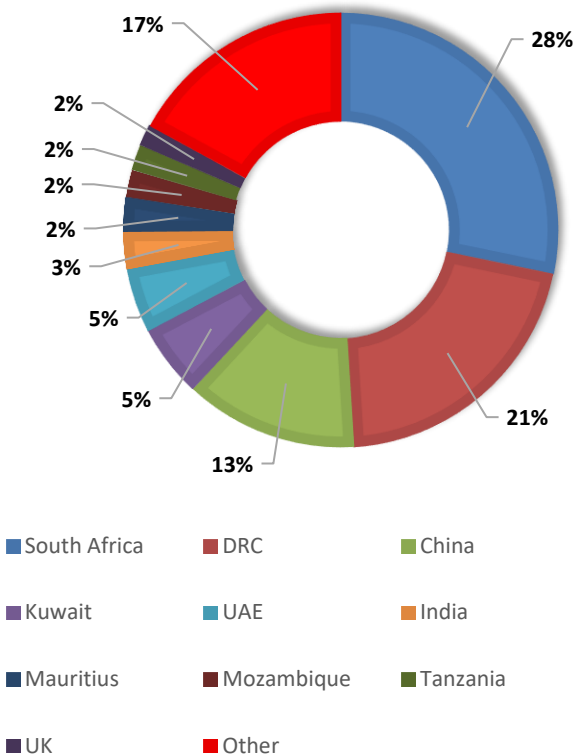
Total Population	17.09 million
Area	743 398 sq.km
Time Zone	+2 hrs GMT
Capital City	Lusaka
International Telephone Code	+260
Currency	Kwacha
Exchange Rate (21/03/2019)	1 USD = 13 ZMK
GDP (2019 est.)	US\$28.2 Billion
GDP per capita (2019 est.)	US\$1,552.4
GDP Growth Rate (2019 est.)	4%
Ease of Doing Business (World Bank 2019)	87/190
Inflation Rate (2019 est.)	0.75%
Official Language(s)	English
Other Languages	Bemba, Nyanja, Tonga, Lozi, Chewa
Business Hours	0800 hrs-1700 hrs Lunch 1300-1400 hrs
Banking Hours	0900-1530 hrs (weekdays) 0830-1200 (Sat)
Literacy Rate	63.4%
Measures	Metric System
Important International Participation	UN, AU, SADC, COMESA, WTO

Zambia Trade with the world

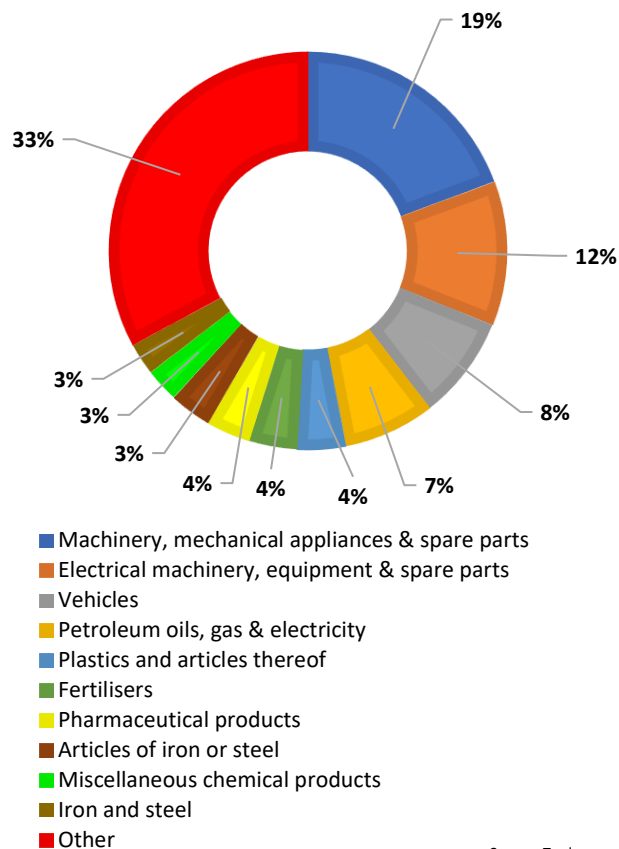


Major import sources of Zambia (2018)

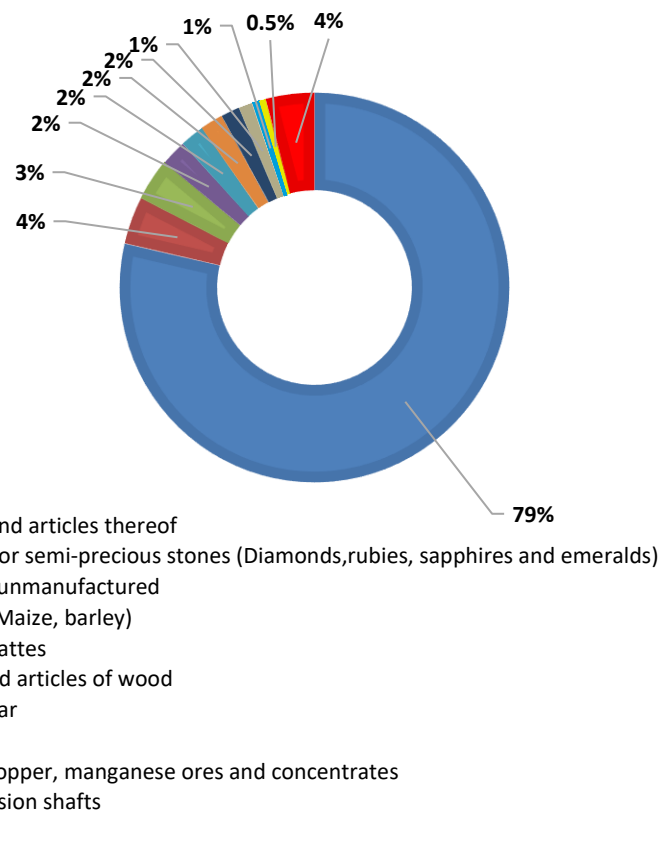
Major export destinations of Zambia (2018)



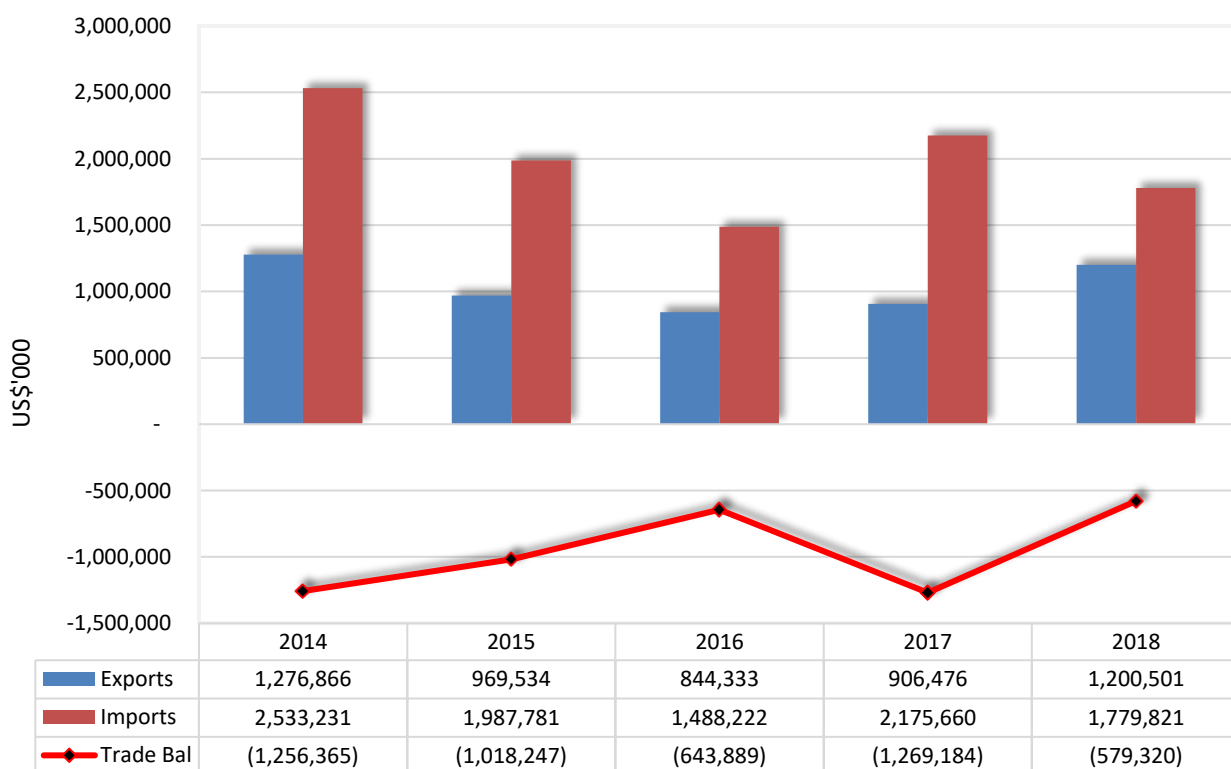
Major import products of Zambia (2018)



Major Export products of Zambia (2018)

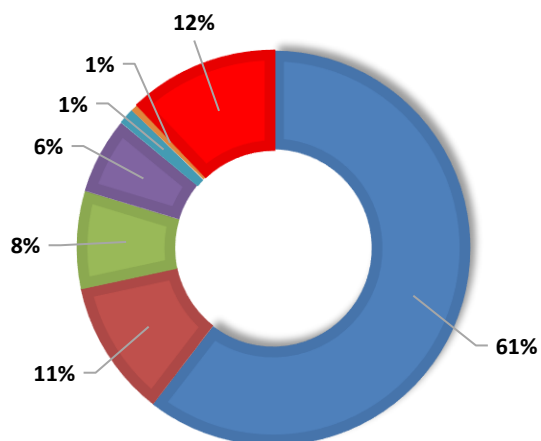


Zambia Trade with COMESA



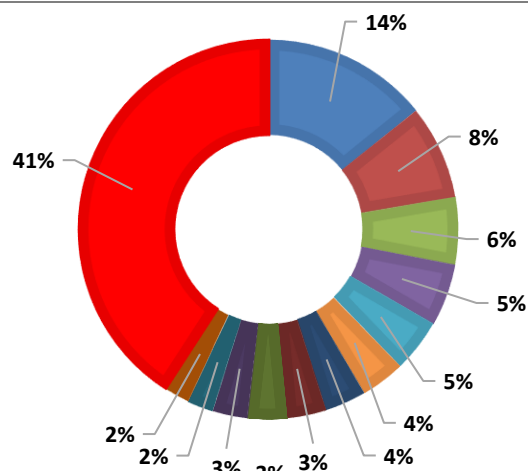
Source: ZimStat

Zambia import products from COMESA (2018) Zambia Export products to COMESA (2018)



- Copper ores and concentrates
- Cobalt ores and concentrates
- Petroleum oils - excluding crude
- Carbonates; peroxocarbonates
- Medicaments
- Parts of machinery
- Other

Source: Trademap



- Sulphuric acid; oleum
- Cane or beet sugar
- Cement
- Mineral waters and aerated waters
- Sulphur of all kinds
- Electrical energy
- Quicklime, slaked lime and hydraulic lime
- Unmanufactured tobacco
- Organic surface-active agents
- Oilcake and other solid residues
- Maize or corn
- Pumps for liquids
- Other Products

Source: Trademap

Markets which Zambia can target and supply in COMESA

Market	Products with potential
1. Zimbabwe	Oilcake, tobacco, non-alcoholic beverages, maize seed, fertilised eggs, wire of refined copper, packaging material, cement, agriculture insecticides, hydraulic lime, tubes, pipes, electric conductors, soya beans, soya bean flour & meal.
2. Malawi	Bars of iron & steel, stranded wire, cables of copper, beans, sugar cane, portland cement, electric conductors, maize seed, cement clinkers, sweet biscuits, chewing gums, live chickens, honey, packaging material, wire of refined copper, active yeasts, chicken, packaging material, yarn, electric lamps
3. Kenya	Cane sugar, maize seed, wire of refined copper, oil cake, electric conductors, maize corn, fertilized eggs, ferro silico manganese, refined copper, zinc dust, soya beans, maize starch, bran, soya bean flour, electric conductors, beverages, raw hides & skins, birds eggs
4. Burundi	Maize corn & seed, bars of iron & steel, sweet biscuits, cement, cement clinkers, electric conductors, beverage drinks, cane sugar, footwear, sweet biscuits, chewing gums, soap in flakes, prepared explosives, telephone sets, quicklime, undenatured ethyl alcohol.
5. Rwanda	Cane sugar, maize corn, bran, oil cake, insulated cables, fish, structures of steel, prepared explosives, maize seed, soya beans, sweet biscuits, electric conductors

International Markets Zambia can target and supply products

	Market	Products with potential
1)	Switzerland	Rubies, sapphires & emeralds, copper cathodes, unrefined copper, cobalt mattes, leather, cut flowers, copper refined and unrefined, oil cake, wire of refined copper, honey, cotton, scrap silver, copper oxides & hydroxides, zinc dust, cobalt, cotton linters, copper ores & concentrates, lead ores & concentrates, arsenic sulphides.
2)	China	Copper refined & unrefined, copper alloys, cobalt, manganese ores & concentrates, wood, ferro silico manganese, hydraulic lime, lead ores, copper oxides, zinc ores, furniture.
3)	Singapore	Copper refined & unrefined, copper alloys, cobalt, manganese ores & concentrates, wood, ferro silico manganese, hydraulic lime, lead ores, copper oxides, zinc ores, furniture, raw hides & skins, cotton, cotton linters, green tea.
4)	United Kingdom	Copper refined & unrefined, copper alloys, cobalt, manganese ores & concentrates, wood, ferro silico manganese, hydraulic lime, lead ores, copper oxides, zinc ores, furniture, raw hides & skins, cotton, cotton linters, green tea, cut roses, peas, natural honey, fresh tarmids.
5)	United Arab Emirates	Copper refined & unrefined, copper alloys, cobalt, manganese ores & concentrates, wood, ferro silico manganese, hydraulic lime, lead ores, copper oxides, zinc ores, tobacco, cotton, tubes & pipes.

COMESA Countries can supply the following products to Zambia:

- Iron & steel products
- Mineral or chemical fertilizers, nitrogenous
- Pharmaceutical products
- Electric transformers
- Mixtures of nitrogen, phosphorous or potassium fertilizers
- Pumps for liquids; liquid elevators
- Fish, frozen
- Insulated wire/cable
- Refrigerators and freezers
- Insecticides, fungicides and herbicides
- Tap, cock, valve for pipe including pressure reducing valves
- Agricultural, horticultural, forest, bee keeping machinery
- Furniture and parts thereof
- Transmission shafts & cranks, bearing housing; gearing
- Washing & cleaning agents/preparations
- Electrical apparatus for switching
- Fruit & vegetable juices, unfermented
- Articles of iron or steel
- Cast articles of iron or steel

Useful Addresses

Zambia Chamber of Commerce and Industry

Showgrounds
P.O. Box 30844
Lusaka
Phone: +260 211 252 483
Mobile +260 971 581467
Fax: +260 211 253020
E-mail: secretariat@zacci.co.zm
Website: <http://www.zambiachamber.org/>

Zambia Association of Manufactures

P O Box 30036
Lusaka, Zambia
Tel: +260 211 222912/226477
Email: ceo@zam.co.zm

Zambia Development Agency (ZDA)

Privatisation House
Nasser Road, P.O. Box 30819, Lusaka, Zambia
Tel: +260 211 220177 / 223859
Email: zda@zda.org.zm
Web: www.zda.org.zm

Zambia Revenue Authority

Kalambo Road
P. O. Box 35710, Lusaka
Tel: +260 21138000; +260 21138111
Email: advice@zra.org.zm
Web: <https://www.zra.org.zm>

Preferential Trade Arrangements

COMESA Free Trade Area

The Common Market for Eastern and Southern Africa (**COMESA**) is a regional integration grouping of African States which have agreed to promote regional integration through trade development and to develop their natural and human resources for the mutual benefit of all their peoples.

Qualifying products enjoy duty-free/preferential treatment to other COMESA member states.

COMESA Simplified Trade Regime

COMESA implemented Simplified Trade Regime (**STR**) to help the small trader to benefit from the preferential rates enjoyed by commercial traders when importing or exporting goods within the COMESA Bloc.

STR is used for goods that have been grown or wholly produced in the COMESA Region. The trader will complete a simplified customs document (*declaration form*) and a simplified COMESA certificate of origin. These documents are filled in at the border post by the trader and certified by a customs official. Goods to be exported should comply with the normal food safety, plant and animal health regulations including environmental protection. Import or export permits needed to import or export certain agricultural foods and animal products are still required.