

# Market Snapshot on Malawi

## Location

## Facts and Figures



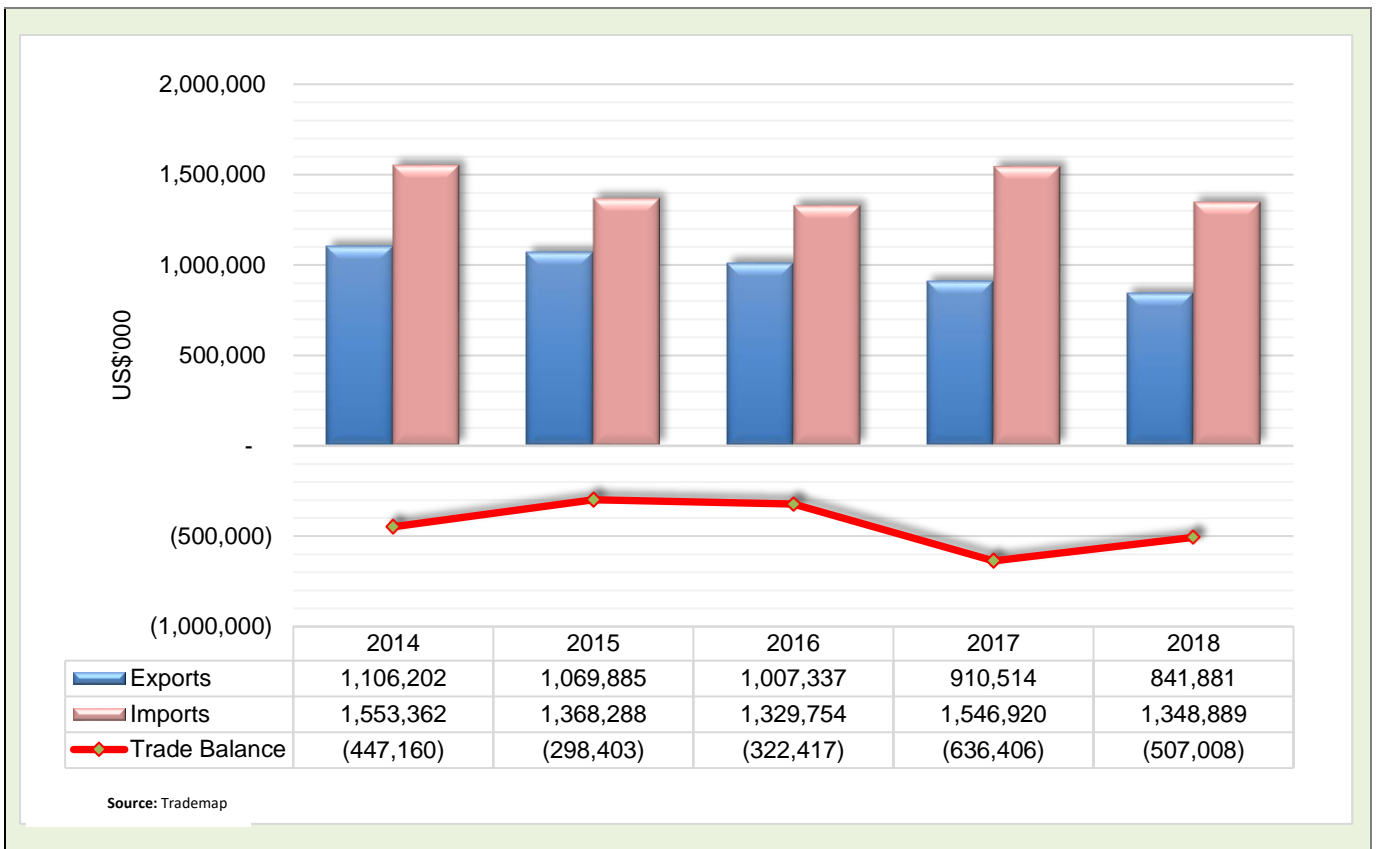
Republic of Malawi is a landlocked country in south-eastern Africa, bordered by Zambia to the northwest, Tanzania to the northeast and Mozambique to the south, southwest and southeast.

Total Population	18.6 million
Area	118,484 sq. km
Time Zone	+2 hrs GMT
Capital City	Lilongwe
International Telephone Code	+265
Currency	Malawian Kwacha (MWK)
Exchange Rate (20/03/19)	1 US\$ = 755.90 MWK
GDP (2018)	US\$6.89 billion
GDP per capita (2018)	US\$338.48
GDP Growth Rate (2018)	3.3%
Ease of Doing Business ( <i>World Bank 2019</i> )	111/190
Inflation Rate (2019 est.)	12.2%
Language(s)	English, Chichewa (common), Chinyanja, Chiyao
Business Hours	0800 hrs-1700 hrs Lunch 1300-1400 hrs
Banking Hours	0900-1530 hrs (weekdays) 0830-1200 (Sat)
Literacy Rate	65.8%
Measures	Metric System
Important International Participation	UN, AU, SADC, COMESA, WTO

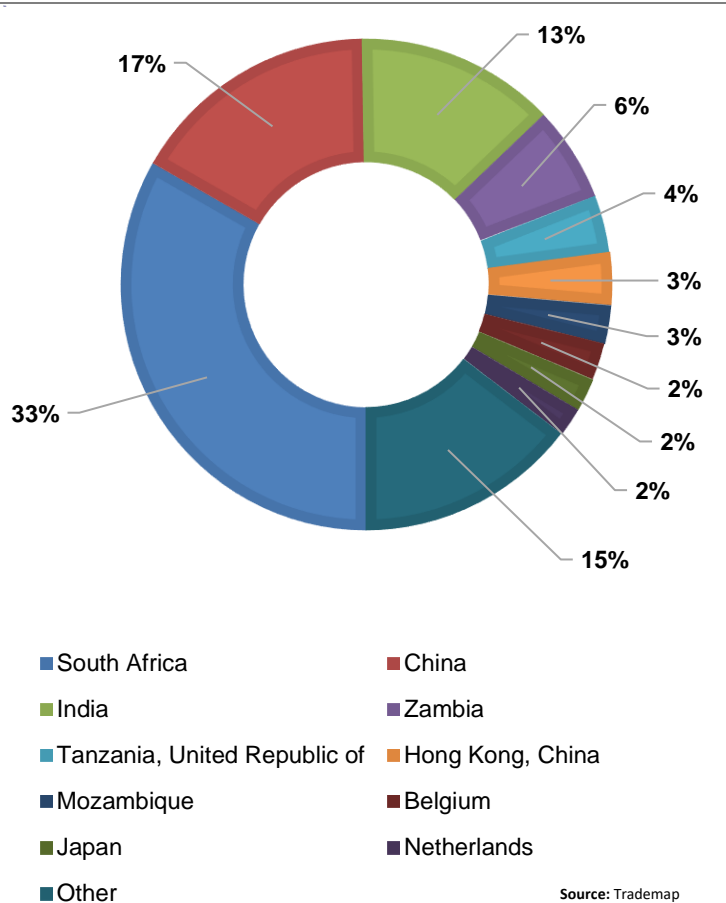
## Cities and Population

City	Population
Lilongwe	646,750
Blantyre	584,877
Mzuzu	175,345
Zomba	80,932
Kasungu	42,555
Mangochi	40,236
Karonga	34,207
Salima	30,052
Nkhotakota	24,865
Liwonde	22,469

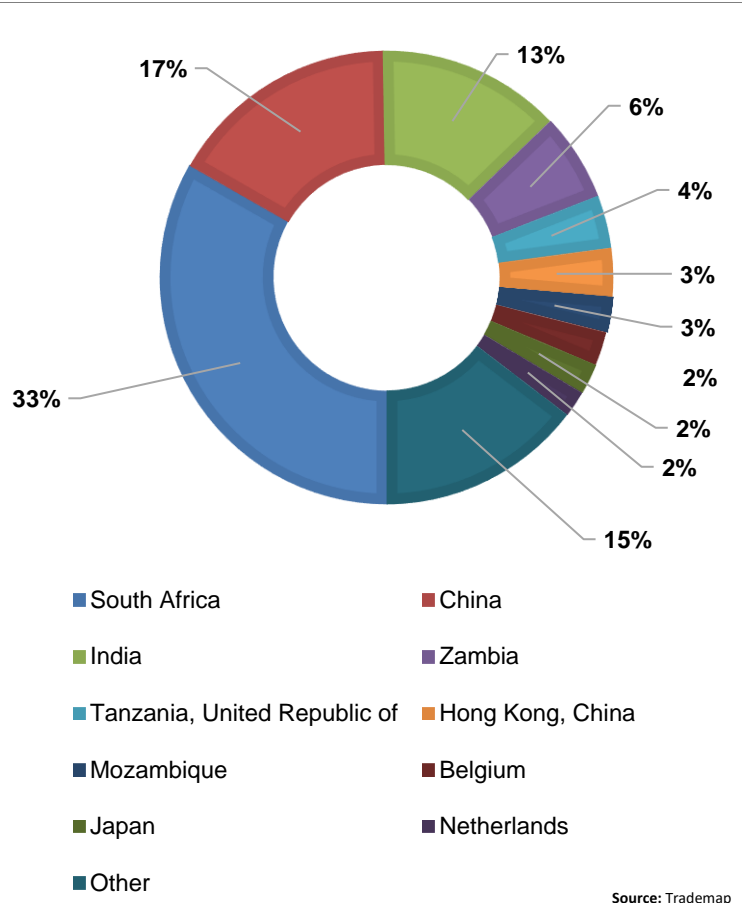
## Malawi Trade with the World (2014-2018)



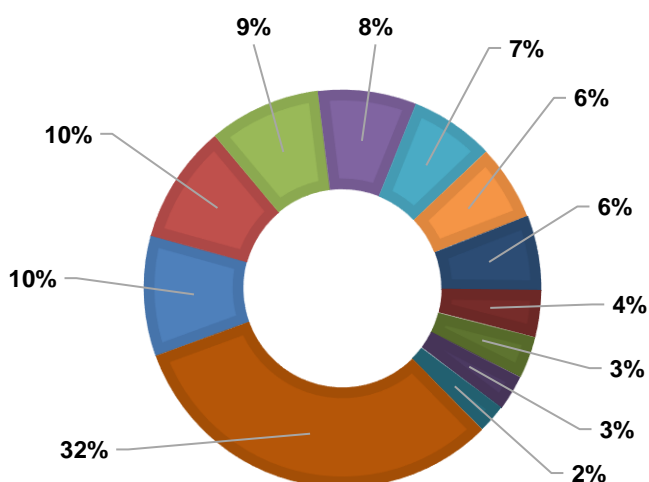
### Major import sources of Malawi (2018)



### Major export destinations of Malawi (2018)



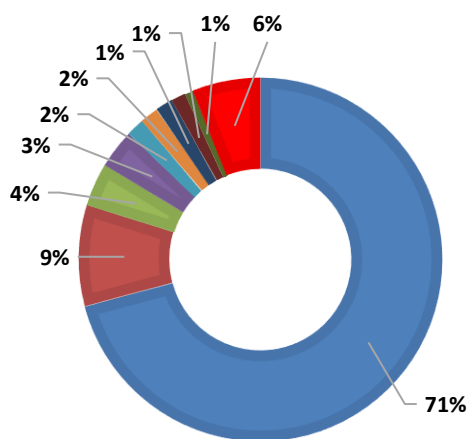
## Major import products of Malawi (2018)



- Petroleum fuels and oils
- Machinery
- Electrical machinery and equipment
- Printed books, newspapers, pictures
- Pharmaceutical products
- Vehicles
- Fertilisers
- Plastics and articles thereof
- Cereals
- Iron and steel
- Miscellaneous chemical products
- Other

Source: Trademap

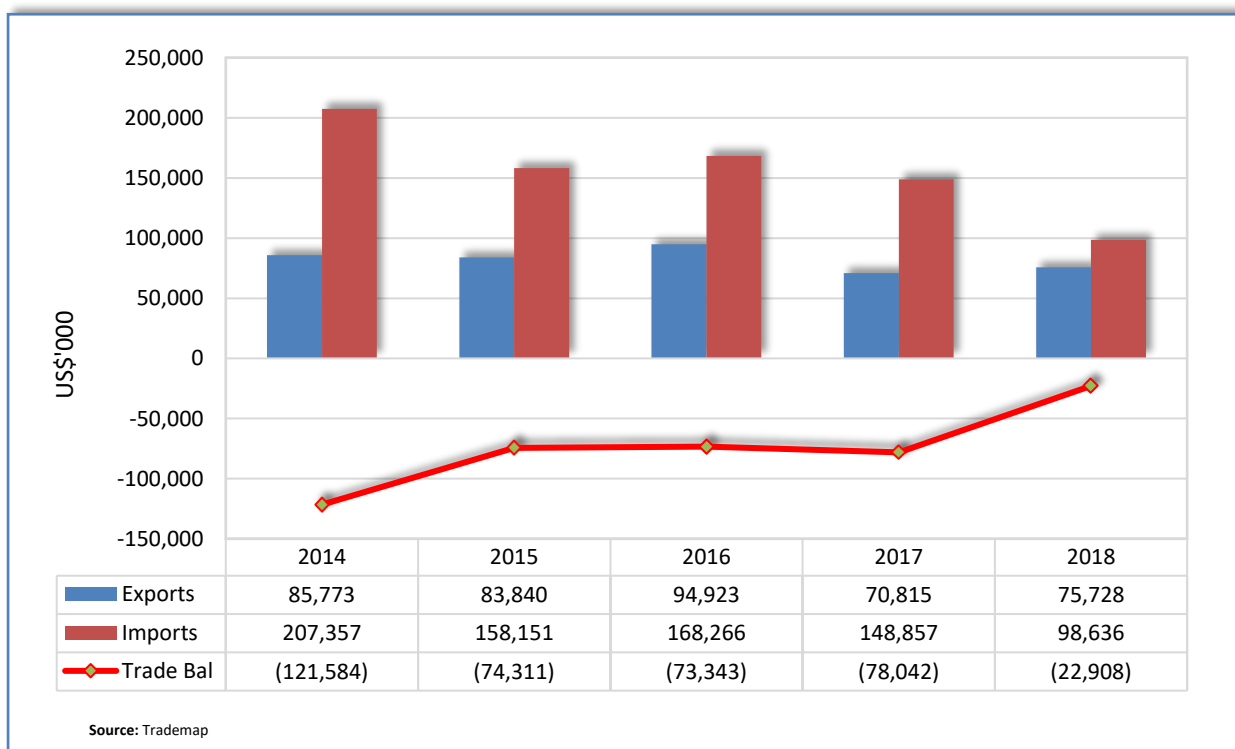
## Major export products of Malawi (2018)



- Unmanufactured tobacco
- Tea
- Other nuts, fresh or dried
- Cane or beet sugar
- Dried leguminous vegetables
- Oilcake and other solid residues
- Groundnuts
- Soya beans, whether or not broken
- Maize or corn
- Other

Source: Trademap

## COMESA-Malawi Trade



Source: Trademap

## Markets which Malawi can target in COMESA and Products

	Market	Products with potential
1.	Egypt	Tobacco, tea, cane sugar, leguminous vegetables
2.	Zimbabwe	Oil cake of soya bean oil, soya beans, groundnuts, bran, fibreboard, packaging materials (sacks and bags), tobacco, maize seed, beans, footwear, tubes & pipes.
3.	Zambia	Groundnuts, soya beans, packaging material, sunflower seeds, maize seed, tea, fibreboard of wood, tracksuits.
4.	Kenya	Cane sugar, black tea, oilcake of soya bean oil, leguminous vegetables, raw hides & skins.
5.	Rwanda	Cane sugar, groundnuts, packaging materials, fibreboard of wood, footwear, maize seed, raw hides & skins, mushroom, milk & cream, electric lamps.

## COMESA products with export potential in Malawi

- Pharmaceuticals
- Structures and products of iron & steel
- Cement
- Soaps
- Insecticides, fungicides, herbicides
- Cigarettes
- Packaging material
- Electric transformers and static convertors
- Furniture and parts
- Insulated wire/cable
- Milk and cream, concentrated or sweetened
- Alcoholic beverages
- Articles of plastics
- Sugar confectionery
- Animal feed preparations
- Footwear
- Sanitary articles of paper
- Pressure reducing valve
- Boilers
- Beauty, make-up & skin-care preparation

## Malawi Products with Potential in COMESA

- Tobacco
- Cement
- Maize
- Cement clinkers
- Undenatured ethyl alcohol
- Active yeast
- Soap & organic surface-active products.
- Diesel powered trucks.
- Unused postage stamps; stamp-impressed paper; banknotes; cheques; stock.
- Insecticides, rodenticides, fungicides, herbicides & similar.
- Flours & meal of oil seeds

## Useful Addresses

### **Malawi Confederation of Chambers of Commerce and Industry (MCCCI)**

Masauko Chipembere Highway  
Chichiri Trade Fair Ground  
P. O. Box 258  
Blantyre  
Malawi  
Tel: +265 1 871 988/813  
Fax: +265 1 871 147  
Website: <http://www.mccci.org/>

### **Malawi Investment and Trade Centre (MITC)**

Aquarius House – First floor  
Private Bag 302  
Lilongwe 3  
Tel: +265 1 770 800 / 771 315  
Fax: +265 1 771 781  
E-mail: [tradeportal@mitc.mw](mailto:tradeportal@mitc.mw)

### **Ministry of Industry and Trade**

P. O. Box 30366  
Lilongwe 3 Malawi  
Tel: +265 01 770 244/ +265 01 770 614  
Fax: +265 01 770 680  
E-mail: [minci@malawi.net](mailto:minci@malawi.net)

### **Malawi Revenue Authority**

Head Office, Msonkho House, Private Bag 247, Blantyre.  
Tel: +265 1 822 588  
Fax: +265 1 822 302  
E-mail: [mrahq@mra.mw](mailto:mrahq@mra.mw); [feedback@mra.mw](mailto:feedback@mra.mw)  
Web: [www.mra.mw](http://www.mra.mw)