



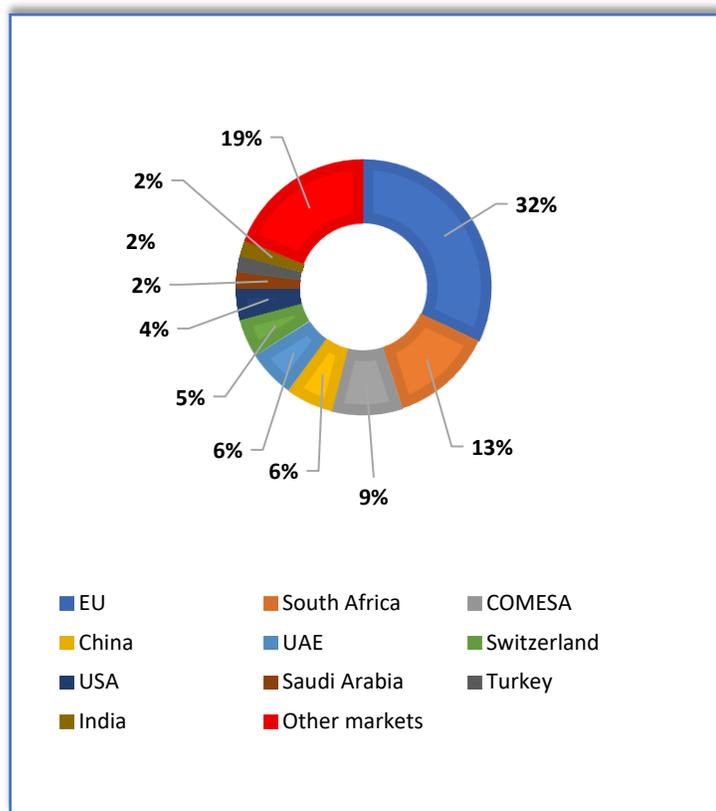
COMESA-EU Trade Relations

1. INTRODUCTION

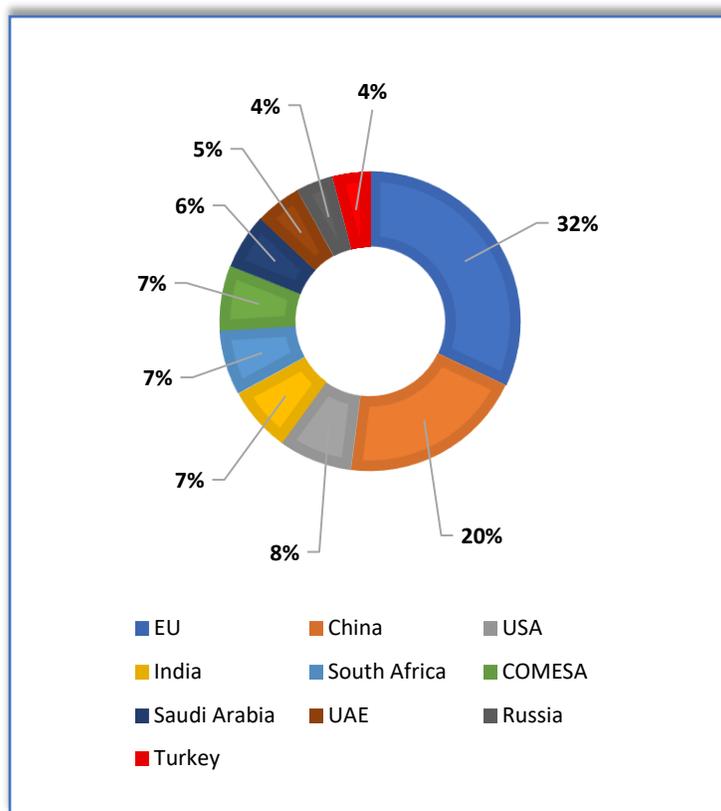
The European Union (EU) is one of the key export and import market for the COMESA region. In 2018, COMESA exported goods worth US\$36.1 billion, taking an export market share of 32%. On the other hand, COMESA sourced goods worth US\$47.9 billion, occupying 32% import market share.

2. COMESA MAJOR TRADING PARTNERS

2.1 COMESA Key Export Market Shares (2018)



2.2 COMESA Key Import Market Shares (2018)



Source: COMSTAT

3. COMESA-EU TRADE TREND

COMESA had a \$84 billion in total (two ways) goods trade with the EU during 2018. Goods exports totaled \$36.1 billion; goods imports totaled \$47.9 billion. COMESA goods trade deficit with the EU was \$11.8 billion in 2018.

4. COMESA TOP EXPORT IMPORT PRODUCTS

The top export categories (4-digit HS) in 2018 were: petroleum oils (crude & non-crude), insulated wire, petroleum gas, men and women clothes, refined copper and preserved fish, among others. Chart 2 below shows the top COMESA export products to EU.

Chart 3 below, shows the top import products (2-digit HS) in 2018 were: mineral fuels -petroleum oils (crude), petroleum coke, petroleum gas, bitumen; machinery; electrical machinery; pharmaceuticals, among others.

Chart 2: COMESA top export products – 2018

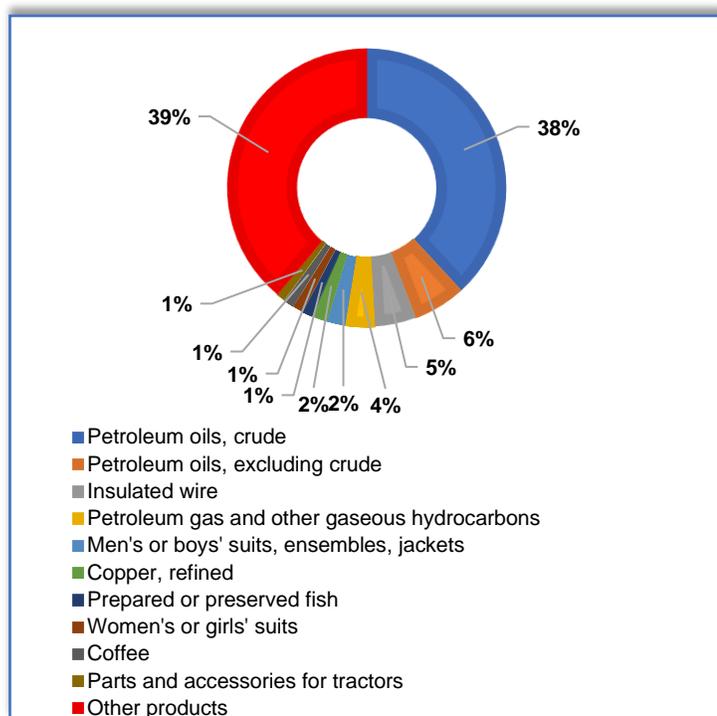
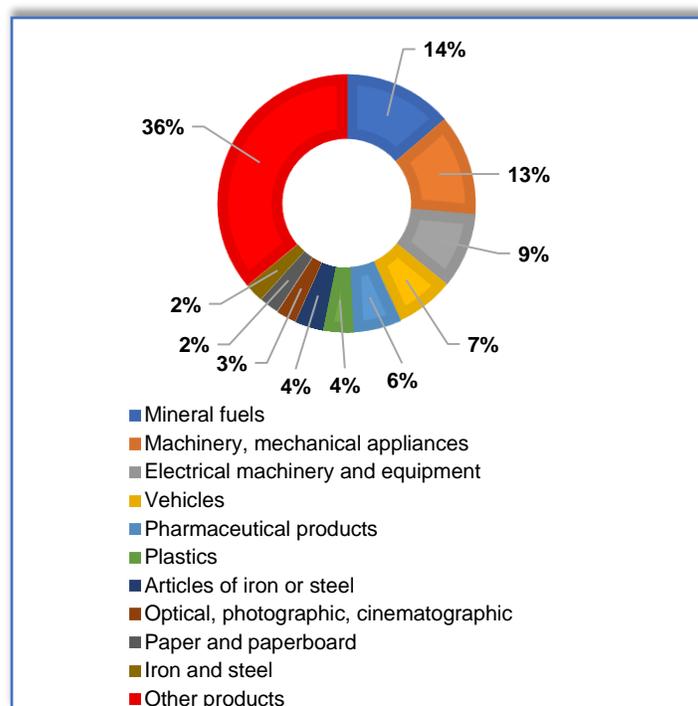


Chart 3: COMESA Top import products – 2018



Source: UNCOMTRADE, ITC Trademap

5. COMESA MEMBER STATES TOP EXPORT PRODUCTS TO EU

The top 5 COMESA exporting countries to the EU in 2018 were: Libya; Tunisia; Egypt; Kenya and Uganda . Table 1 below shows the import values from each COMESA country and the top product lines.

Table 1: COMESA Exports to EU and top products traded

	US\$ Million value (2018)	Top Products
COMESA Aggregation		
Libya, State of	10,360.7	Petroleum oils – crude, Petroleum gas and other gaseous hydrocarbons, Petroleum oils, excluding crude, Waste and scrap of copper, Mineral or chemical nitrogenous fertilisers, Ferrous products obtained by direct reduction of iron ore, Live fish, Gold, Flat-rolled products of iron or non-alloy steel, Ammonia anhydrous or in aqueous solution, Waste and scrap of aluminium.
Tunisia	11,420.1	Insulated wire cable, Men's or boys' suits, Petroleum oils crude, Parts and accessories for tractors, Women's or girls' suits, Telephone sets, Electrical apparatus for switching or protecting electrical circuits, Footwear, Olive oil.
Egypt	8,660.0	Petroleum oils crude, Petroleum oils - excluding crude, Mineral or chemical nitrogenous fertilisers, Insulated wire cable, Acyclic alcohols and their halogenated, Petroleum gas, Polymers of ethylene in primary forms, Unwrought aluminium Citrus fruit - fresh, Flat-rolled products of iron or non-alloy steel.
Kenya	1,295.1	Fresh cut roses, Black fermented tea, Fresh or chilled beans, Coffee, Fresh avocados, Fresh cut flowers, Unshelled beans, Unrooted cuttings and slips, Pineapples, Fresh or dried macadamia nuts, shelled Fresh or chilled peas, Fresh or chilled cauliflowers and headed broccoli.
Madagascar	684.7	Vanilla, Jerseys, pullovers, cardigans, waistcoats, Cobalt mattes, Crustaceans, Fresh strawberries, raspberries, blackberries, Unwrought nickel, Men's or boys' suits, Vegetable saps and extracts, Prepared or preserved fish, Essential oils, Other vegetables prepared or preserved, Precious stones and semi-precious stones, Women's or girls' suits.
DRC	221.9	Copper refined, Diamonds, Cobalt oxides and hydroxides, Waste and scrap, of copper, Wood sawn or chipped lengthwise, Wood in the rough, Coffee, Cobalt mattes, Cocoa beans, Petroleum oils excluding crude, Niobium.

Mauritius	842.6	Prepared or preserved fish, Cane or beet sugar, T-shirts, singlets and other vests, knitted or crocheted, Men's or boys' suits, Jerseys, pullovers, cardigans, waistcoats, Men's or boys' shirts, Women's or girls' suits, Articles of jewellery, Instruments and appliances used in medical & surgical, Diamonds, Live animals. Fish fillets.
Zimbabwe	59.2	Tobacco - unmanufactured, Diamonds, Fresh oranges, Raw hides and skins of reptiles, Arsenic sulphides, Fresh or chilled peas, Granite, Fresh avocados, Ferro-silico-chromium, Ferrochromium, Leather of reptiles, Tobacco refuse, Raw cane sugar in solid form, Black fermented tea.
Uganda	885.9	Coffee, Fresh or chilled fillets, Fresh cut roses, Unrooted cuttings and slips, Cocoa beans, Fresh Nile perch, Cotton, Soya beans, Sesamum seeds, Vanilla, Oil seeds and oleaginous fruits, Tobacco, Hides and skins of goats.
Zambia	474.3	Copper unrefined & refined, Tobacco, Rubies, sapphires and emeralds, Cobalt mattes, Fresh cut roses and buds; Ferro-silicomanganese; Raw cane sugar in solid form, Coffee, Ferrosilicon, Waste and scrap of platinum, Fresh cut flowers, Fresh or chilled peas, Fresh tamarinds, cashew apples.
Seychelles	388.0	Prepared or preserved tunas, Frozen yellowfin tunas, Frozen skipjack or stripe-bellied bonito, Light oils and preparations, of petroleum, Frozen bigeye tunas, Prepared or preserved fish, Instruments and appliances used in medical, surgical or veterinary sciences, Fresh or chilled fillets of fish, Fresh or chilled yellowfin tunas, Printed circuits, Fats and oils of fish and their fractions, Fresh or chilled fillets of swordfish, Waste and scrap of copper, Radiators for central heating.
Malawi	312.9	Unmanufactured tobacco, Tea, Cane or beet sugar, Other nuts, fresh or dried, Pepper, Coffee, Dried leguminous vegetables, Raw hides and skins, Essential oils, Cut flowers and flower buds, Seeds, Live fish.
Ethiopia	202.6	Coffee, Cut flowers, Turbojets, T-shirts, Live plants, Dried Leguminous vegetables, Other oil seeds, Women's or girls' suits, Other vegetables prepared or preserved, Women's or girls' suits.
Sudan	105.3	Petroleum oils, Lac; natural gums, Gold, Oil seeds and oleaginous fruits, Unwrought lead, Plants and parts of plants,

		Undenatured ethyl alcohol, Tanned or crust skins of sheep or lambs, Waste and scrap of copper, Locust beans, Parts and accessories, Groundnuts, Grain sorghum.
Rwanda	64.4	Coffee, Tea, Cut flowers, Leguminous vegetables, Niobium, Vegetable saps and extracts, Spare parts and accessories, Flour meal and powder of peas, Men's or boys' suits, Waste and scrap of precious metal, Powered aircraft. Precious stones and semi-precious stones, whether or not worked or graded, but not strung.
Eswatini	72.6	Cane or beet sugar, Undenatured ethyl alcohol, Pineapples & Peaches, Citrus fruits, Mixtures of odoriferous substances and mixtures, Prepared binders for foundry moulds, Medicaments, Dates, Jams, Fruit juices, Men's or boys' suits, Preparations of a kind used in animal feeding, Electrical transformers, Insulated wire.
Somalia	17.7	Lac, Corrugated paper and paperboard, Sesamum seeds, Essential oils, Waste and scrap, of copper, Prepared or preserved tunas, Fresh or dried lemons, Sesame oil and its fractions, Dried, shelled cow peas, Concrete or mortar mixers, Fresh chilled or frozen meat of goats.
Burundi	23.2	Coffee, Hides and skins of goats or kids, Fresh tamarinds, Decaffeinated coffee, Live plants, Wooden furniture, Articles of wood, Fresh or dried avocados, Full grains, unsplit and grain splits, in the wet state "incl. wet-blue", of hides and skins, Skins of sheep or lambs, in the wet state, Fir and spruce sawn, Fresh or dried bananas, Essential oils, Men's or boys' anoraks, Hides and skins of goats or kids.
Comoros	5.8	Essential oils, Vanilla, Cloves, Vessels for the transport of goods, Light-vessels, fire-floats, Machines for the communication, Coffee, Machines which only perform one of the functions of printing, Frozen cuts, Fresh or dried guavas, Semi-milled or wholly milled rice.
Djibouti	33.0	Cigarette paper, Coffee, Black fermented tea, Self-propelled mechanical shovels, Parts of machinery for working mineral substances, Non-electric razors of base metal, Tractors, Dried, shelled kidney beans, Parts for boring or sinking machinery, Motor vehicles for the transport of goods, Gelatin, Machines for communication, Oil seeds and oleaginous fruits.

Eritrea	2.5	Men's or boys' shirts of cotton, Gold, Motor cars for persons, Beer made from malt, Men's or boys' shirts of man-made fibres, Women's or girls' blouses, Interchangeable tools for pressing, stamping or punching, Men's or boys' trousers, Nuts of iron or steel, Women's or girls' nightdresses and pyjamas of cotton.
---------	-----	--

Source: UNCOMTRADE, ITC Trademap & COMSTAT

6. COMESA MEMBER STATES TOP IMPORT PRODUCTS FROM EU

The top 5 COMESA importing countries from EU in 2018 were; Egypt, Tunisia, Libya, Ethiopia and Kenya. Table 2 below shows the import values by each COMESA country and the top product lines.

Table 2: COMESA Imports from EU and top products sourced

Country	US\$ Million Value (2018)	Top Products
COMESA Aggregation		
Egypt	20,005.7	Petroleum oils excluding crude, Motor cars, Medicaments, Wood sawn or chipped, Ferrous waste and scrap, Turbojets and other gas turbines, Taps similar appliances for pipes, Petroleum coke, Wheat and meslin, Machines and mechanical appliances.
Tunisia	12,097.6	Petroleum oils - excluding crude, Electrical apparatus for switching or protecting electrical circuits, Insulated wire cable, Motor cars, Electronic integrated circuits, Medicaments, Bars of copper, Articles of plastics Parts and accessories for tractors, Leather.
Libya, State of	3,691.1	Petroleum oils - excluding crude, Medicaments, Live sheep and goats, Live bovine animals, Wheat and meslin, Human blood, Motor cars, Insulated wire cable, Malt extract, Telephone sets, Milk and cream – concentrated.
Ethiopia	2,150.3	Powered aircraft, Turbojets, Medicaments, Wheat and meslin, Motor cars, Mixtures of odoriferous substances and mixtures, Parts of aircraft and spacecraft, Malt, Boards equipped with two or more apparatus, Electrical transformers, Electrical ignition or starting equipment, Dishwashing machines, Pumps for liquids, Human blood.

Kenya	2,167.7	Turbojets, Medicaments, Parts of aircraft and spacecraft, Helicopters, Road tractors for semi-trailers, Light oils and preparations of petroleum, Wheat and meslin, Medium oils and preparations of petroleum, Machines for the reception, Worn clothing and clothing accessories blankets, Aeroplanes and other powered aircraft, Diagnostic or laboratory reagents on a backing.
Mauritius	1,259.2	Diamonds, Motor cars, Frozen fish, Medicaments, Wheat and meslin, Telephone sets, Parts of aircraft and spacecraft, Perfumes and toilet waters, Instruments and appliances used in medical & surgical, Gold, Automatic data-processing machines, Beauty or make-up preparations and preparations, Food preparations.
DRC	822.8	Medicaments, Human blood, Meat, Parts, Motor vehicles, Malt extract, Turbojets, Self-propelled bulldozers, Food preparations, Motor cars, Electrical transformers. Undenatured ethyl alcohol, Worn clothing.
Sudan	858.0	Wheat and meslin, Human blood, Medicaments, Tractors, Parts suitable for use solely or principally with electric motors, Pumps for liquids, Electric generating sets, Mixtures of odoriferous substances and mixtures, Preparations of a kind used in animal feeding, Wood sawn, Tomatoes prepared or preserved, Insecticides.
Madagascar	746.4	Woven fabrics of silk or of silk waste, Medicaments Turbojets, Shawls, scarves, mufflers, mantillas, veils, Motor vehicles, Preparations of a kind used in animal feeding, Human blood, Woven fabrics, Automatic data-processing machines, Pumps for liquids, Dishwashing machines.
Uganda	758.3	Medicaments, Vaccines for human medicine, Diagnostic or laboratory reagents, Mixtures of odoriferous substances and mixtures, Worn clothing and clothing accessories, Preparations of a kind used in animal feeding, Prefabricated buildings, Machinery for filling, closing, sealing or labelling bottles, Road tractors for semi-trailers, Chemical contraceptive preparations based on hormones, Motor vehicles for the transport of goods, Processing units for automatic data-processing machines,

Zambia	716.7	Parts of machinery, Parts for boring or sinking machinery, Motor vehicles for the transport of goods, Chemical products and preparations of the chemical, Road tractors for semi-trailers, Diagnostic or laboratory reagents, Vaccines for human medicine, Acrylic polymers, in primary forms, New pneumatic tyres of rubber, Self-propelled coal or rock cutters and tunnelling machinery, Medicaments, Worn clothing and clothing accessories.
Seychelles	755.2	Powered aircraft, Frozen fish, Transmission apparatus for radiobroadcasting, Yachts and other vessels for pleasure or sports, Tanks, casks, drums, cans, boxes and similar containers, of iron or steel, Spare parts, Refrigerators, Radar apparatus, radio navigational aid apparatus, Articles of jewellery, Stoppers for bottles, Wine of fresh grapes.
Djibouti	179.5	Light oils and preparations, of petroleum, Medicaments, Unwrought zinc, Food preparations, Fir and spruce sawn, Motor vehicles for the transport of goods, Motor cars for persons, Worn clothing, Milk and cream in solid forms, Generating sets.
Rwanda	361.5	Medicaments, Human blood, Malt, Automatic data-processing machines, Boards equipped with two or more apparatus, Wheat and meslin, Parts of aircraft and spacecraft, Telephone sets, Pharmaceutical, Milk and cream, Motor cars.
Zimbabwe	518.1	Vaccines for human medicine, Motor vehicles for the transport of goods, Parts for boring or sinking machinery, Fertilised eggs for incubation, Diagnostic or laboratory reagents, Motor cars, Self-propelled boring or sinking machinery, Medicaments, Motor cars for persons, Malt extract, Wheat and meslin.
Malawi	399.9	Human blood, Diagnostic or laboratory reagents, Telephone sets, Wheat and meslin, Medicaments, Cartons, Pharmaceutical preparations and products, Unused postage stamps, Automatic data-processing machines, Special purpose motor vehicles, Malt extract, Milk and cream.
Somalia	126.1	Wood, Ships' derricks, Food preparations, Soups and broths, Milk and cream, Medicaments, Telephone sets, Malt extract, Meat of bovine animals, Prepared foods obtained

		by the swelling or roasting of cereals, Cloth of iron or steel wire, Tractors.
Burundi	110.7	Vaccines for human medicine, Unused postage, Wheat and meslin, Malt, Medicaments, Road tractors for semi-trailers, Diagnostic or laboratory reagents, Worn clothing, Instruments and appliances used in medical, surgical or veterinary sciences, Spare parts of machinery, Special purpose motor vehicles, Enzymes and prepared enzymes.
Eritrea	64.0	Mobile cranes and works trucks fitted with a crane, Ammonium nitrate, Vaccines for human medicine, Parts of machinery for working mineral substances, Crushing or grinding machines, Ploughs for use in agriculture, Agricultural, horticultural or forestry machinery for soil preparation or cultivation, Structures and parts of structures, of iron or steel, Generating sets, Safety fuses, Butanes.
Comoros	16.9	Frozen cuts and edible offal of fowls, Medicaments, Wheat or meslin flour, Wooden furniture, Light-vessels, fire-floats, floating cranes, Food preparations for infant use, Motor cars for persons, Medium oils and preparations, of petroleum, Parts and accessories of automatic data-processing machines.
Eswatini	78.3	Prefabricated buildings, Mixtures of odoriferous substances and mixtures, Furniture, Wine of fresh grapes, Medicaments, Nucleic acids, Dishwashing machines, Regulating or controlling instruments, Acyclic alcohols, Lac; natural gums, Undenatured ethyl alcohol, Human blood.

UNCOMTRADE, ITC Trademap & COMSTAT

7. COMESA EXPORT POTENTIAL TO EU

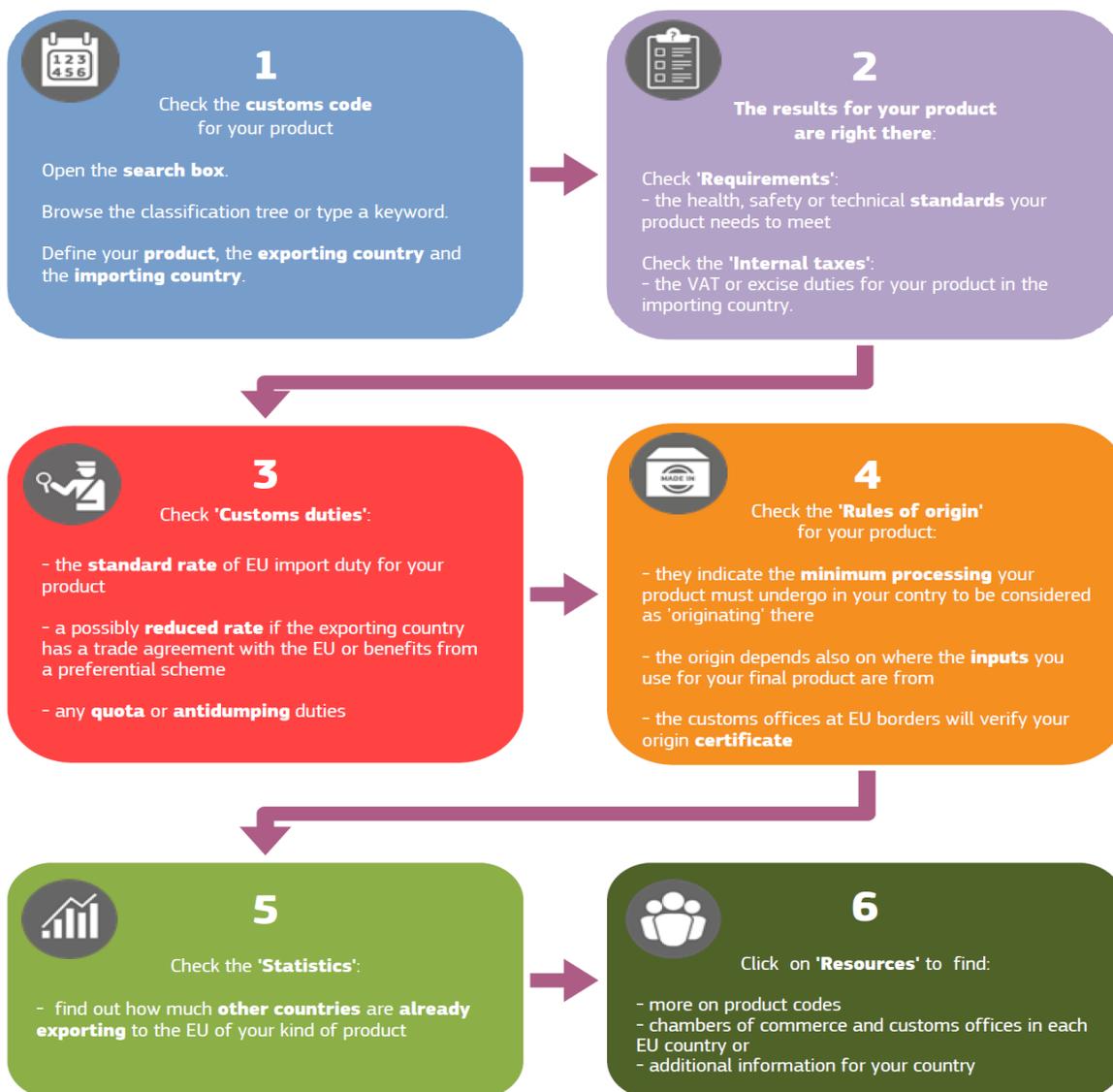
The products with greatest export potential from COMESA to EU are Gold, Petroleum oils, Aluminium, not alloyed, unwrought, and Cocoa beans.

8. Export procedures and requirements for the EU

https://ec.europa.eu/taxation_customs/business/customs-procedures/what-is-exportation/export-procedure_en

<https://trade.ec.europa.eu/tradehelp/>

EXPORTING TO EUROPE IN 6 EASY STEPS



Disclaimer: *The designations employed and the presentation of material in this publication do not imply the expression of any opinions whatsoever on the part of the Secretariat of CBC concerning the legal status of any country, territory, city or area, or its authorities or concerning the delimitation of its frontiers or boundaries.*

Although CBC has gone to great lengths to make sure the information in this report is accurate, it cannot guarantee that the information is complete and updated. Due to no-availability of data in some instances, estimates have been used. CBC is therefore not liable for any opinions or information in this report.
