



BUSINESS SERVICES- COMPANY PROFILES

What Is The Description Of The Company Who Can Access These Services?

CBC offers Business Linkages or Business sourcing services to bring together small and big businesses to interact and pursue sustainable business relationships in the COMESA region. The business linkages services basically entail getting corporate companies from various industries, regional and international and matching them with local companies in the region for joint ventures, investments, buyer-seller relationships and other forms of business partnerships. To request for these services the following criteria below has been created to establish genuineness and authenticity of the companies involved.

A Company must;

- Be a registered or legally constituted company
- Have a Recognized presence in market and/or market share at a national or regional level, measureable success;
- Have Significant Revenue and time in business;
- Be profitable; must have a history of servicing its debts and not have any current payment issues;
- Been operational for a minimum of 5 years;
- Demonstrate a financial relationship and sourcing capability with the financial sector.
- Have annual audit reports to show performance of company.
- Have a valid business model and scalable business idea.
- Be willing to work with a foreign companies in cultural issues, operational issues, and within a flexibility of time zone differences;

Companies engaging in joint ventures should be able to identify a clear economic opportunity.

Listing of Companies

Companies that meet the above criteria and would like to be listed should provide their profiles to the CBC Secretariat for listing. Listing is free of charge.

Business Linkages and Sourcing Services

CBC charges a fee of **USD1000, 00** for Business Linkages and Business sourcing services.